

Marco Ghisi

Job Title & Company details	<i>Company name:</i>	Selex ES	
	<i>Job Title:</i>	VP Solutions Architects	
	<i>Site:</i>	Genova - Italy	
	<i>Address:</i>	via Puccini 2 - Ge - 16154	
Contact details	<i>Phone number:</i>	0039 010 6583400	
	<i>Mobile number:</i>	0039 3486505569	
	<i>Email address:</i>	marco.ghisi@selex-es.com	
Nationality		Italy	
Highlights of Professional Experience <i>(most recent first)</i>	<i>Company:</i>	Selex ES	2013-2015
	<i>Business Sector:</i>	Security & Smart Systems	
Main Responsibilities	<i>Job Title:</i>	VP Head of Solution Architects Unit	
		Concept and architectural design of Smart Solutions for Cities, Safety & Security, Mobility & Logistics, Energy markets	
Main Responsibilities	<i>Company:</i>	Selex Eltag	2010-2012
	<i>Business Sector:</i>	Strategies and Innovation	
	<i>Job Title:</i>	VP Head of Cross Business Solutions	
		Identification and design of cross business solutions for the civil markets (Security, Cyber, Mobility, Logistics, Automation)	
Main Responsibilities	<i>Company:</i>	Elsag Datamat	2008-2009
	<i>Business Sector:</i>	Automation, Security and Transport	
	<i>Job Title:</i>	Head of Postal Automation Service Unit	
		Concept, design, realization of mail sorting machines, logistics equipments, IT systems for the Postal market	
Main Responsibilities	<i>Company:</i>	Elsag Datamat	2006-2007
	<i>Business Sector:</i>	Automation, Security and Transport	
	<i>Job Title:</i>	Marketing Director	
		4 P (product, price, place, promotion) planning for all products of Automation, Security and Transposrt Division	
Education & Qualifications		* State examination, University of Genoa	1988
		* Degree in electronic engineering, University of Genoa	1988
		* High-school diploma, Liceo E. Fermi of Genoa	1982

Training, Awards & Publications		<i>date</i>	
	Strategie e Mercati Internazionali Formazione Manageriale	2012	
	Economics Introductory - Formazione Specialistica	2007	
	Key Account Management – SDA Bocconi	2006	
	Project Management	2005	
	List of publications (research papers, articles, etc.)	POLARIS: Crowd Management; POLARIS: Di-BOSS: a real case of Smart Building	2013
		WORLD COMPLEXITY SCIENCE ACADEMY: Embedded systems for energy efficient buildings: the eDiana platform	2012
		FEEL (Full Efficient and Effective Logistics) approach	2005
		RFID - New frontier for automatic identification	2004
Membership of any Professional Institutes	Membro Consiglio Direttivo Polo TRANSIT (Tecnologie e Ricerca Network Sicurezza ed Intermodalità nei Trasporti) del SIIT (Distretto Tecnologico ligure sui Sistemi Intelligenti Integrati) (http://www.siitscpa.it/)	2013	
	Membro Consiglio Direttivo ISICT Istituto Superiore di Studi in Tecnologie dell'Informazione e della Comunicazione (http://www.isict.it/index.php)	2013	
	Technical Committee TC 331 (Postal Services) CEN (Comitato Europeo di Normazione)	2006	
	U.E. Project TIMBRE (Technology in Mail Business Re- Engineering) .	2001	
Mother tongue	Italian		
Additional Languages (Please provide also the level of competency: basic, intermediate, advanced)	English	<i>advanced</i>	
	French	<i>basic</i>	
Interests	Biking and skiing, outdoor activities in general; music, books, movies and theatre;		

Date...07/01/15